MOBILITY IS MOVING

The innovative factor of local public transport

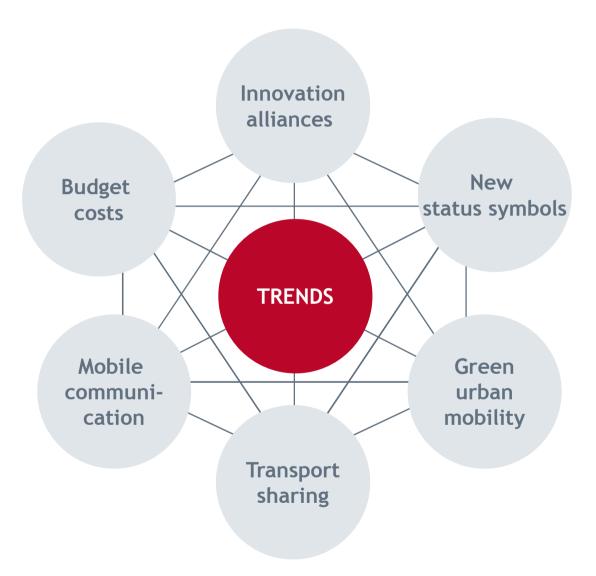
Michael Carmincke Aachener Straßenbahn und Energieversorgungs-AG



Mobility of the future

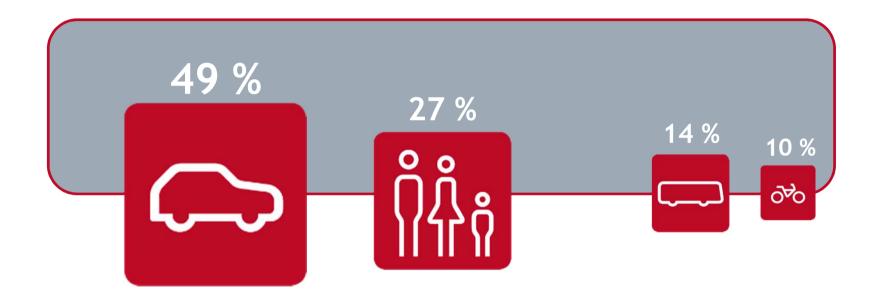
WHICH TRENDS CAN BE OBSERVED?





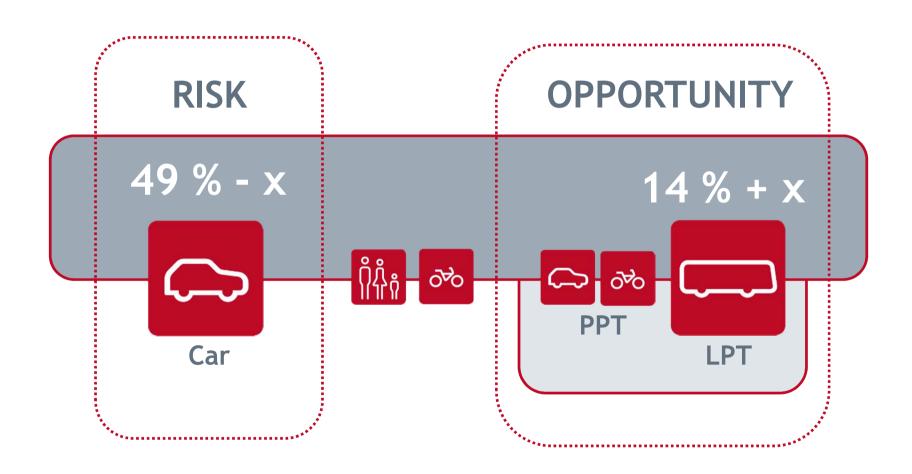


WHAT IS THE PERCENTAGE BREAKDOWN OF TOTAL TRANSPORT DEMAND?





WHAT DO THE TRENDS MEAN FOR THE MOBILITY MARKET?



4 billion cars predicted for 2050



Almost 43 million cars across Germany in 2011

1.5 percent growth compared to previous year

Around 3 million cars registered annually across Germany

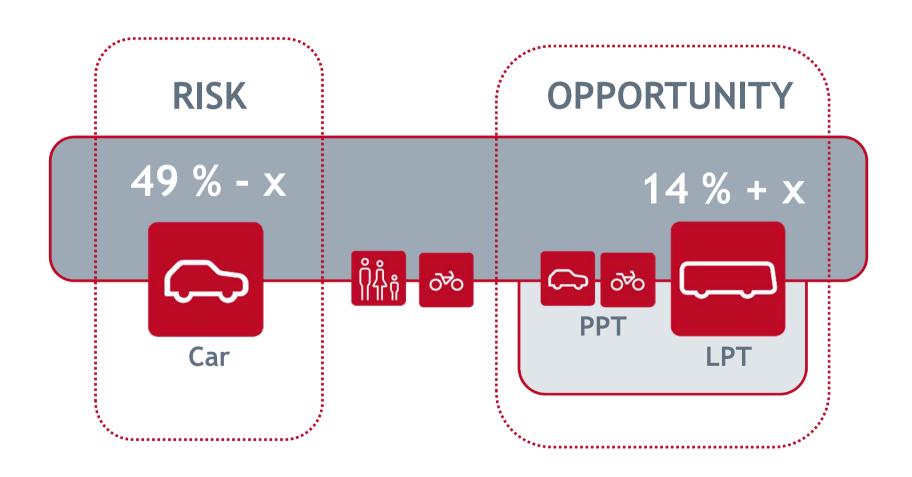
Currently around 570 cars per 1000 residents in Germany

Around 351 billion Euros in sales turnover in the German automotive industry in 2011

Around 750,000 employees in Germany



WHAT DO THE TRENDS MEAN FOR THE MOBILITY MARKET?





More than **9 billion** passengers a year in Germany

Around 450 local public transport companies in the municipal sector

More than 60,000 buses and trains across Germany

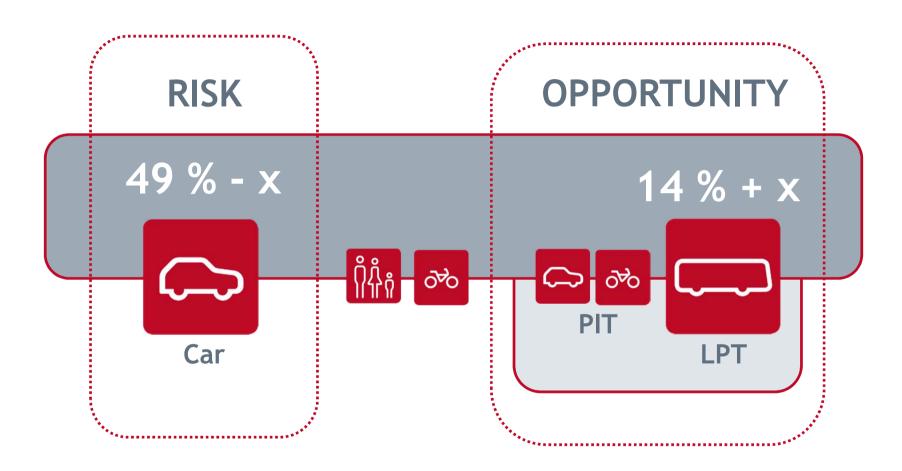
Buses and trains replace 18 million daily car trips on German roads

Around 236,000 employees in Germany

More than 40 professional fields



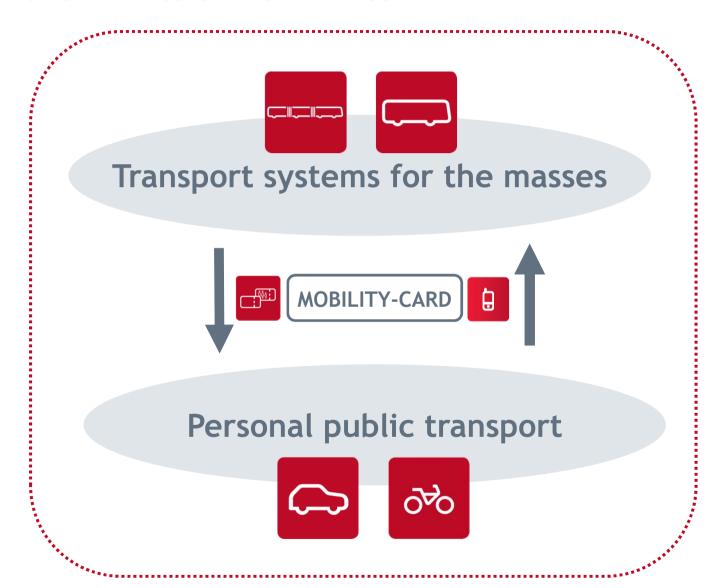
WHAT DO THE TRENDS MEAN FOR THE MOBILITY MARKET?



Requirements of the LPT of the future



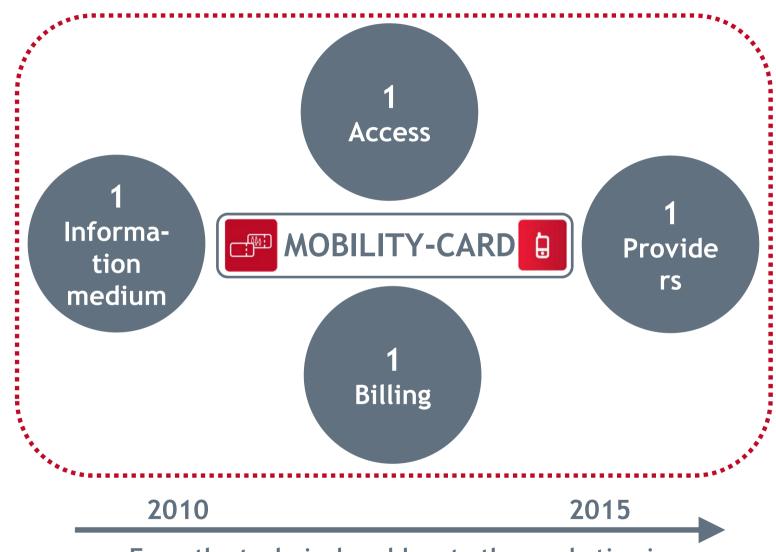
CATERING TO THE MASSES YET STILL PERSONAL



Combined mobility innovation



MOBILITY CARD: THE KEY TO THE WORLD OF LOCAL PUBLIC TRANSPORT



From the technical problem to the marketing issue

Combined mobility innovation



HOW IS IMPLEMENTATION OF INTEREST TO LOCAL PUBLIC TRANSPORT?



MOBILITY SERVICE PROVIDER

INCREASED REVENUE

KEEP STUDENTS

SECURE EXISTING CUSTOMERS

IMPRESS COMMUTERS

HELPING TO CREATE AN EFFICIENT, ECO-FRIENDLY AND THUS
FUTURE-ORIENTED TRANSPORT SERVICE
IN THE METROPOLITAN AREAS OF TOMORROW

